



# THE BUSINESS TIMES

www.pennhillschamber.org

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MARCH 2018



## COMPLETE BUSINESS SERVICES

CPAs: Tax and Accounting Specialists

### One of the most popular business shows is Shark Tank. Do you have what it takes to own and manage your own business?

First, think about why the business should be started. The thrill of being self-employed, the need for independence, and the desire to use your intelligence and talents are a few of the most frequent motivations.

Make sure the desire to put in the time and effort to make a successful business is present. Think about what you find enjoyment in doing and the talents you have. See if any everyday activities can be made profitable.

Determine what to put on the market, what the competition is like, and how to get ahead of the competition. The most important consideration is the demand for the product or service.

We often find new startups do not have a business plan, fee schedule, budget or proper funding. We put together a list of a few ideas what your business plan should contain.

### What should my business strategy contain?

- First an introduction, containing information about the company, its objectives and the structure of management and legal status.
- A marketing portion that states the products or services being offered and their demand in the market. It should also detail the market and its location and size.
- A financial management segment which outlines the source and amount of the initial equity capital, a monthly operating budget, return on investment (or ROI), monthly cash flow and think through the possible problems that may arise and develop solutions.
- An operations segment including insurance coverage, lease or rent agreements, the processes related to the staff and employment and what is necessary to produce the products/services.
- Lastly, a closing statement that restates the company's objectives and purposes by including the methods you plan to use to reach your objectives. Decide what type of entity the business is. Whether it is a Sole Proprietorship, General/Limited Partnership, S/C Corporation, or LLC

Michael J Dell, CPA – bring us your ideas. Call 412-798-3157 or go to our website [www.Dell-CPAS.com](http://www.Dell-CPAS.com) to make an appointment or for consultation. [Mike@Dell-CPAS.com](mailto:Mike@Dell-CPAS.com)

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# Bits & Pieces

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This newsletter is being designed by chamber member Leo Priore of Priore Graphics and reviewed by members of the executive board. Any comments about anything in the newsletter should be directed to

Leo Priore by faxing to  
412-704-5135,

email to: [leopriore@verizon.net](mailto:leopriore@verizon.net) or by  
phone: 412-798-0462.

If any article is written by another person, they will be acknowledged in the article.

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Deadline for the newsletter articles/ads is the  
15th of each month.

## ALL MEMBERS LUNCHEON

**MARCH 21, 2018**

PLACE: Edgewood Country Club

TIME: 11:30 AM

SPEAKER: **David F. Hanley**,  
of PRC COMMERCIAL. PRC  
is the current property manager of  
Penn Hills Shopping Center



## REQUEST FOR ARTICLES OR ADS

A call to **ALL MEMBERS** of the Penn Hills Chamber of Commerce, a need for **ARTICLES OR ADS** for the **APRIL Issue**.



The deadline is  
**MARCH 15, 2018**

We have a large number of members but a small amount of responders. **PLEASE** help me fill **YOUR** newsletter with fantastic articles. **I'm looking forward to hearing from you soon, any questions please call the The Penn Hills Chamber Office.**

# New Vision Church



## KID'S CLOSET

"I needed clothes and you clothed me, I was sick and you looked after me, I was in prison and you came to visit me." (Matthew 25:36)

Kid's Closet is an outreach ministry of New Vision Community Church that allows families in need to shop for free clothing.

Since 2008, we have provided free clothing for local children and adults every 2<sup>nd</sup> Saturday of the month from 10am - 2pm  
Enter through the BACK door

This is a clothing exchange ministry (Give Some, Get Some). We will continue to accept clothing donations throughout the year.

The clothes need to be clean and in good shape. We will accept adults, children, infants and shoes too.

You can drop all items off on Wednesdays (6pm - 7pm) & Fridays (10am - 2pm) or on the day of Kid's Closet.

**Please do not leave clothing outside behind the church!!!**

New Vision Community Church  
1620 Randolph Lane  
Verona, PA 15147  
(412) 241-6160

[www.newvisioncommunitychurch.com](http://www.newvisioncommunitychurch.com)

[www.twitter.com/NVCC\\_PennHills](https://twitter.com/NVCC_PennHills)

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New Vision Community Church  
1620 Randolph Lane • Verona, PA 15147  
(412) 241-6160

Kid's Closet ministry originated at North Apollo Church of God.



Join the men of new vision for prayer, food and fellowship with our Special Guest Speaker: **Tom McGough**  
(General Manager of the Pittsburgh Faith & Family Channel & Former MLB Pitcher for the Cleveland Indians)



*"They devoted themselves to the apostles' teaching and to the fellowship, to the breaking of bread and to prayer." (Acts 2:42)*

**When: Saturday, March 17<sup>th</sup>**  
**Time: 9:00am**  
**Where: New Vision Community Church Fellowship Hall [rear of church]**  
**Cost: Love Donation**

**NOTE: YOU MUST R.S.V.P. BY SUNDAY, MARCH 11<sup>TH</sup> (412) 241-6160 or [info@newvisioncommunitychurch.com](mailto:info@newvisioncommunitychurch.com)**

New Vision Community Church  
Rev. Jerry Craig, Pastor  
1620 Randolph Lane  
Verona, PA 15147  
(412) 241-6160  
[www.newvisioncommunitychurch.com](http://www.newvisioncommunitychurch.com)

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**Have you outgrown your accounting firm?**



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# Future Events

## ADMINISTRATIVE ASSISTANT DAY



**APRIL 18, 2018**

**GREEN OAKS COUNTRY CLUB**

## ALL MEMBER LUNCHEON

**MARCH 21, 2018**

**EDGEWOOD COUNTRY CLUB**

ROSEDALE WOMEN'S CLUB ANNUAL LUNCHEON *and*  
FASHION SHOW (by Christopher & Banks, Monroeville Mall)  
*"A Pre- St. Patrick's Day Party"*



MARCH 10, 2018

GREEN OAKS COUNTRY CLUB

CHINESE AUCTION, BAKE GOODS AUCTION, LOTTERY TREE  
and more!!

Menu

Soup

Tomato and Basil Soup Made with Vegetable Stock

Entrees

Turkey Devonshire, Seared Turkey A-Top Garlic Bread, Tomato and Bacon, Finished with a Cheese Sauce OR

Bone In Chicken Saltimbocca, Parma Ham Fontina Cheese Fresh Sage and Natural Pan Sauce, Chef selection of starch and vegetable OR

Marinated Vegetable Linguini Aioli - Grilled Vegetables and Garlic Oil (vegetarian)

Donation \$28 FOR TICKETS CALL Barb McMullen 412-719-7076 cash bar  
DOORS OPEN AT 10:00am

**SAVE THE DATE**  
**GOLF OUTING**  
**JUNE 4, 2018**  
at  
**Green Oaks Country Club**

The Rosedale Women's Club will hold its March meeting on Monday, March 12th, 7 PM at Trinity Towers United Methodist Church, 6729 Saltsburg Rd, 15235.

The program will be an evening of live Celtic music. All women are invited to attend and bring a guest.

For additional information call  
**412-719-7076**



### Mary and the Priest

Cresley Irwin goes up to Father O'Reilly after his Sunday morning service, and she's in tears. He says, "So what's bothering you, Cresley my dear?"

She says, "Oh, Father, I've got terrible news. Me husband passed away last night." The priest says, "Oh, Cresley, that's terrible. Tell me, did he have any last requests?"

She says, "That he did, Father ..."  
The priest says, "What did he ask, Cresley?"

She says, "He said, "Please Cresley, put down that damn gun."



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